Yiming Liu, Xuezhi Cao, and Yong Yu

#### Are You Influenced by Others When Rating? Improve Rating Prediction by Conformity Modelling

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### RECOMMENDATION

Basic task: to predict how would user rate an item.

Usually based on **his/someone's** previous ratings.

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Basic task: to predict how would user rate an item.

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But: What if he sees some previous ratings?

#### **Customer Reviews**



5 star	495
4 star	124
3 star	32
2 star	27
1 star	47

Share your thoughts with other customers

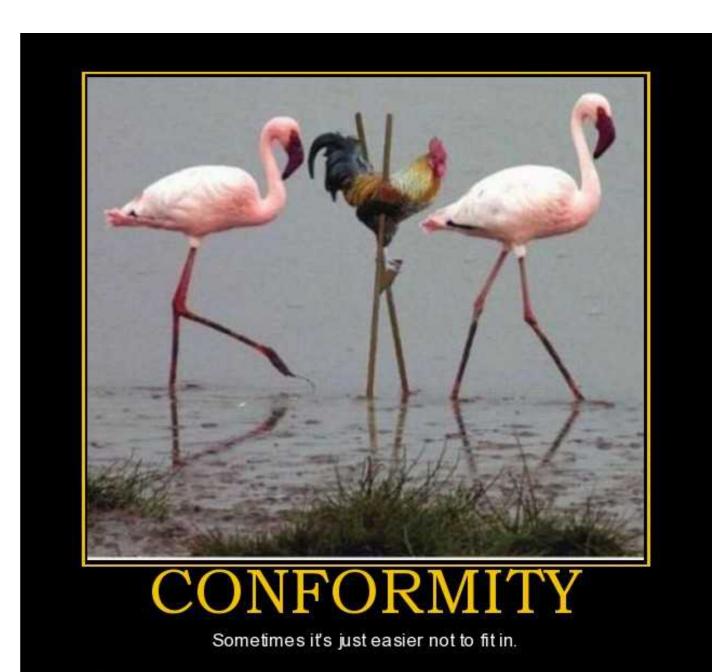
Write a customer review

See all 725 customer reviews >

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#### CONFORMITY

Conformity shapes people's behaviours to group norms.



motifake.con

## **AUTHORS' APPROACH**

They used previous ratings to estimate conformity and to **predict unknown ratings**.

Three conformity models:

basic

group size

cohesion / unanimity

### **BASIC MODEL**



LINEAR COMBINATION



user preferences

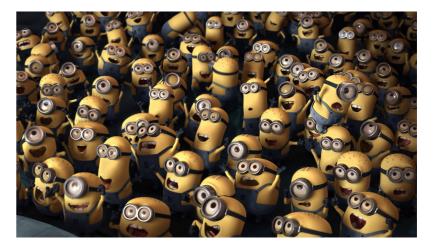
# influence of public opinion

existing ratings (before user votes)

#### **GROUP SIZE**



VS.



#### few people

crowd

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### **COHESION & UNANIMITY**





#### low cohesion

people rather express their own opinions

#### unanimity

people follow the majority for no reason

#### DISCUSSION

They improved accuracy of prediction, but does it model real life?

- Is rating enough, what about reviews' texts?
- Use-case: Detection of this behaviour.

### SOURCES

(1) Yiming Liu, Xuezhi Cao, and Yong Yu. 2016. Are You Influenced by Others When Rating?: Improve Rating Prediction by Conformity Modeling. In Proceedings of the 10th ACM Conference on Recommender Systems (RecSys '16). ACM, New York, NY, USA, 269-272. DOI: <u>http://dx.doi.org/</u> <u>10.1145/2959100.2959141</u>